

Icebreaker: Dots on the Wall Activity Instructions

Overview

Participants answer a series of questions about themselves by placing dots next to applicable answers on flipcharts posted around the room with questions on them. The objective is to assess where participants are in the homebuying process and what they would like to get out of the class.

Time

5–10 minutes

Materials

- Flipcharts with questions and answers
- Masking tape
- Strips of removable colored dots

Set Up

- Write each question with a set of possible answers on a separate flipchart (samples appear in the next page).
- Tape the flipcharts up around the room.
- Cut sheets of removable dots into strips and place the strips into one envelope.

Activity

- As participants walk into the room, hand each one a strip of removable colored dots and explain that they will be used in the opening exercise and that the exercise will be explained later.
- After all participants are in the room, tell them that there are questions posted on the flipcharts that they are to answer by walking around and posting their dots next to the appropriate answers on each flipchart.
- Conduct the activity.

Debriefing

Summarize their answers.

Icebreaker: Dots on the Wall Activity – Sample Questions and Possible Answers on Flipcharts Posted on Wall

Why Do You Want to Buy a Home?

- Better quality of life
- More stability and consistent housing costs
- Potential to build equity
- More affordable monthly payments
- Increased security
- More control over what you can do with your living space
- Greater privacy
- More space
- Yard

What is Your Housing Situation Now?

- I am living with family members or parents and paying no rent
- I am living with family members or parents and paying low rent
- I am renting an apartment
- I am renting a single-family home
- I own land but not a suitable home
- Other

Where Are You At in the Homebuying Process?

- I just started thinking about it
- I have been prequalified or pre-approved by a lender
- I am working with a real estate professional or retailer
- I have a signed purchase agreement
- I am near closing

Where Do You Live Now?

Local Map

Where Do You Want to Live?

Local Map

What Topic Are You Most Interested In?

- Special considerations for buying a manufactured home
- Steps in the purchase process
- Determining how much you can afford to spend on a home
- Financing
- Shopping for a home
- Responsibilities after move-in
- Other

Have You Ever Owned a Home Before?

- Yes, but more than 3 years ago
- Yes, I do now
- No