

Who's Who in the Manufactured Home Purchase Process Matching Activity Instructions

Overview

Participants recall the jobs of the key professionals in the manufactured home purchase process.

Time

5–10 minutes

Materials

- Copies of the “Who's Who in the Manufactured Home Purchase Process” activity
- Pencils

Set Up

- Make enough copies of the “Who's Who in the Manufactured Home Purchase Process” activity for all participants.

Activity

- Give each participant a copy of the activity.
- Explain to the participants that they are to match the role with the appropriate professional.
- Conduct the activity.
- After five minutes, ask for participants' answers.
- Review the correct answers.

Debriefing

- Which professionals were easy to identify? Which ones were more difficult?
- Why is it important to understand professionals' roles?
- Did this activity help you review the roles of the key professionals in the manufactured home purchase process?

Who's Who in the Manufactured Home Purchase Process Matching Activity

Draw a line from the professional on the left to his or her role in the homebuying process on the right.

Professional	Role
1. Real Estate Agent	a. Checks the structure and the mechanical parts of a manufactured home.
2. Insurance Agent	b. Sells new and existing manufactured homes at a sales center.
3. Manufacturer	c. Provides financing to buy a manufactured home.
4. Housing Counselor	d. Provides the homeowner's insurance policy.
5. Retailer	e. Sets up a manufactured home according to the manufacturer's instructions.
6. Lender	f. Builds manufactured homes in a factory.
7. State Administrative Agency	g. Facilitates a real estate sale by matching buyers and sellers of existing manufactured homes and land.
8. Appraiser	h. Administers the HUD program and assists in resolving problems between manufactured home buyers and manufacturers or retailers.
9. Installer	i. Determines the fair market value of a manufactured home.
10. Inspector	j. Teaches homebuyer education classes and provides individual counseling about the manufactured homebuying process.

**Who's Who in the Manufactured Home Purchase Process
Matching Activity— Answer Key**

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