



Steps for Buying an *Unsited* Manufactured Home Puzzle

Overview

Participants determine the correct order of the major steps for buying a new manufactured home. The objective is to give participants an overview of the steps in buying a new manufactured home.

Time

30–40 minutes

Materials

- Puzzle pieces with steps for buying a new manufactured home
- Envelopes

Set Up

- Make enough copies of the pages with the puzzle pieces for small groups (4 to 5 participants), partners or individuals, depending on the size of the group.
- Make individual puzzle pieces.
- Divide puzzles into envelopes (one puzzle per envelope), and label “Steps for Buying a New Manufactured Home.”

Activity

- Give each team or individual an envelope containing the puzzle.
- Explain to the participants that the envelopes contain 14 major steps for buying a new manufactured home. They are to organize the steps in the order in which they think the steps would occur.
- Conduct the activity.
- After 15–20 minutes, ask each team or individual to report out on the puzzle. Compare and discuss the results.
- Review the correct order of the steps for buying a new manufactured home using an overhead, flipcharts or PowerPoint.

Debriefing

- Do you agree with the “correct” order? If not, why not?
- Are there any important steps you would add or remove?
- Did this activity help you learn more about how to buy a new manufactured home? Were there any steps that surprised you?
- How do you think this process differs from buying a site-built home (or an existing manufactured home attached to land)?

Puzzle Pieces

Prepare for home ownership

Determine the total amount you can afford to spend on a home, land, installation and site preparation

Determine where you will place your manufactured home

Secure financing

Choose a foundation type and shop for installation and site preparation work

Shop for a manufactured home

Make an offer

Complete the loan application

Obtain insurance and order survey (if required)

Hire contractors for site preparation

Perform inspections

Close the loan