

# Summary Report

## NeighborWorks® Main Production Indicators

### First Quarter

	2004		2005		2006		2007		2008	
	Units	Families	Units	Families	Units	Families	Units	Families	Units	Families
<sup>(1)</sup> Housing										
Homebuyers	3,950	3,555	4,043	3,639	4,357	4,147	4,591	4,444	3,260	3,106
Preservation	1,104	1,060	1,314	1,261	1,664	1,575	1,447	1,404	1,435	1,259
Other	380		364		445		501		348	
Education and Counseling										
Homebuyer Education		14,918		13,640		14,895		13,944		8,476
Post Purchase Counseling		6,195		4,397		5,444		3,751		269
<sup>(2)</sup> Rental and Multi-Family Production										
Network Assisted	1,307		965		453		596		560	
Network Production	N/A		N/A		2,795		1,492		1,410	
<sup>(3)</sup> Additional Rental Units	N/A		N/A		1,663		1,087		649	
Repairs (Network Units)	5,705		3,674		7,759		7,375		4,686	
<b>Programmatic Housing Units</b>	<b>6,741</b>		<b>6,686</b>		<b>9,714</b>		<b>8,627</b>		<b>7,013</b>	
Rental Portfolio										
Owned		47,838		55,547		57,630		61,324		61,310
Managed		N/A		N/A		4,418		3,127		3,127
<b>Families Assisted</b>		<b>81,002</b>		<b>83,540</b>		<b>96,855</b>		<b>96,509</b>		<b>83,317</b>
RLF Investment (\$millions)	\$43.2		\$39.5		\$43.4		\$38.4		\$36.8	
Other Investment (\$millions)	\$558.4		\$655.1		\$965.9		\$951.7		\$761.0	
Total Direct Investment (\$millions)	\$601.5		\$694.6		\$1,009.3		\$990.1		\$797.8	

Source: NeighborWorks® America Quarterly Reports 2002-2008

(1). Prior to FY 2006 number of homeownership clients was not available, and estimate has been provided. This figure is a subset, of the Homeownership units and is not added into the Total Programmatic Housing Units.

(2). Prior to FY 2006, Multi-Family/Mutual Units included the Multi-Family from the organizations owned and/or managed rental housing portfolio.

(3). Prior to FY 2006, the number of newly created units was not available. This figure is a subset of the owned and/or managed multi-family rental units production and should not be added into the Total Programmatic Housing Units.